

NON OWNER PRIME Matrix

Matrix					
Loan Amount	Reserves Month	Max DTI %	FICO		
			720		
125,000 to	6	50	700		
1,000,000	U	30	680		
			660		
		50	720		
1,000,001 to	9		700		
1,500,000			680		
			660		
			720		
1,500,001 to	12	ΕO	700		
2,000,000	12	50	680		
			660		
2 000 001			720		
2,000,001	12	50	700		
to 3,000,000			680		

DS	DSCR			
Purchase	Cash Out			
R/T 80	75			
	75			
80	75			
75	70			
75	70			
80	70			
80	70			
75	70			
70	65			
70	65			
70	65			
65	60			
65	60			
65	55			
65	55			
60	55			

Bank St	Bank Statement		
12mo d	or 24mo		
Purchase R/T	Cash Out		
80	75		
80	75		
75	70		
75	70		
80	75		
80	75		
75	70		
75	70		
70	60		
70	60		
70	60		
70	60		
70	60		
70	60		
70	60		

P & L Only			
Purchase R/T	Cash Out		
75	70		
75	70		
75	65		
70	65		
70	65		
70	65		
70	65		
70	60		
70	60		
65	60		
65	60		
65	60		
65	60		
65	60		
65	60		

Asset D	Asset Depletion			
Purchase R/T	Cash Out			
75	70			
75	70			
75	65			
70	65			
70	65			
70	65			
70	65			
70	60			
70	60			
65	60			
65	60			
65	60			
65	60			
65	60			
65	60			

Full	Doc
12mo d	or 24mo
Purchase R/T	Cash Out
80	75
80	75
75	70
75	70
80	75
80	75
75	70
75	70
70	65
70	65
70	65
70	65
70	60
70	60
70	60

		LTV Restrictions	
			LTV
		Condo	75%
	Purchase &	Non-Warrantable Condo	75% (No Foreign Nat'l)
	Rate-Term	Condotel (Max \$1.5mil Loan Amount)	75% (No Foreign Nat'l)
	Nate-Term	2-4 Unit	75%
Proporty Type		Modular	75%
Property Type		Condo	70%
	Cash-Out - LTV < 60%: Unlimited Cash-Out	Non-Warrantable Condo	70% (No Foreign Nat'l)
	LTV > 60% (Max 80% of Loan Amount up to	Condotel (Max \$1.5mil Loan Amount)	65% (No Foreign Nat'l)
	\$1mil.)	2-4 Unit	70%
		Modular	70%
Loan Type		80%	
Declining Values	Declining Values		10% LTV Reduction
	*All past due housing payments must be	1x30x12	No Reduction
Housing Lates	cured by application and remain paid as agreed thru closing.	Mtg lates > 1x30 but 0x60	5% LTV Reduction
	FC, SS, DIL	24-35 months	5% LTV Reduction
Cuadit Frant Cassaning	BK 7	24-35 months	5% LTV Reduction
Credit Event Seasoning	DIX /	12-23 months	5% LTV Reduction / No Cash-Out
	BK 13	Discharge	-

LTV Restrictions Continued					
Reduced Reserves		Maximum -3 mos. Reserves 5% LTV Reduction			
Expanded DTI (50.01-55)	Investment	+3 months reserves	Min 680 FICO	Max 1.5 mil loan amount	75% Max LTV
	Asset Depletion	Not Allowed			Not Allowed
DSCR .75 to .999	No Cash-Out	Min 700 FICO 5% LTV Reduction			

			Overlays		
C	Cash-Out	LTV < 60%: Unlimited Cash-Out.	LTV > 60% (Max 80% of	Loan Amount up to \$1mil.)	
Credit	Standard	No Mortgage or Rental History	Max 5	50% DTI	Lower of Matrix LTV or 70% LTV
First T	ime Investor	Mortgage History Required	Min. 660 FICO	Max Loan Amount \$750,000	
Residual Inc	come for DTI >43%	Per VA guidel	ine or \$2500+\$150 per dependen	t	
Prepayment	6 months interest	6 months interest on the amount paid greater than 20% of the original Unpaid Principle Balance. Applies to payoff			States not permitted: AK, DE, MN, NH, NM, OH, IL, CO, MI, NJ, RI
Penalty	o months interest	dı			
Structures	5% Fixed	5% of any outstanding balance during the pre	payment penalty term available f	for DSCR only. Applies to payoff	PA (Min. \$301,022 Loan Amount)
Structures	J / TIXEU	dı	due to sale or refinance.		PA (Will. \$301,022 Loan Amount)
		Purchase (Full, BK, P&L Doc type)	ype) Qualify with Market Rents		
Unleas	sed Properties	Refinance (Full, BK, P&L Doc type)	Max 1 vacancy for 2-4 units - Use Market Rent for Vacancy		
		DSCR	Refinance with previous rent	t housing history documented	5% LTV Reduction

			F	oreign National				
Foreign Nat	ional (DSCR Only)	Minimum 1.10 DSCR	12 mos reserves	Min 660 FICO	Max 1.5 mil loan amount	5% LTV Reduction		
	VISA Types allowed:	B-1, B-2, H-2, H-3, I, J-1, J-	2, 0-2, P-1, P-2, TN NAFTA, L	aser Visa				
		Copy of the borrow	ers valid and unexpired pass	port (including photograph	1)			
		Copy of the borrow	er's valid and unexpired visa	(including photograph) OF	an I-797 form with valid extension	dates and I-94.		
		Borrowers from cou	ntries participating in the St	ate Department's Visa Waiv	er Program (VWP) are not required	to provide a valid visa. The credit file should be		
		documented with a	current print out of the part	icipating countries with the	borrower's country of origin highl	ighted.		
	Documentation	Participating	countries can be found at:	https://travel.state.g	ov/content/visas/en/visit/visa-waiv	er-program.html.		
	Documentation	All parties involved on trar	saction must be screened th	nrough exclusionary lists, m	ust be cleared through OFAC's SNI	D list, search of Specially Designated Nationals & Blocked		
		Persons List may be compl	eted via US Department of	Treasury:				
		All borrowers must complete IRS form W-8BEN						
		Documents signed by Born	owers outside of the United	States must be notarized b	y a U.S. embassy or consular officia	al. The certificate of acknowledgment must meet the		
		standard notarial requirements and must include the embassy or consular seal						
Foreign National		Must provide evidence of	he following:					
		Two (2) credit or ba	nking reference letters from	verified financial institution	s in the borrower's country of original	n		
			f reference must state the ty	pe and length of the relation	onship, how the account is held, pa	yment amount, outstanding balance and status of account		
	Without Qualifying US	a. including a r	ninimum 12 month paymen	t history.				
	Credit			·	ınts. Individual account detail must	be provided.		
	S. Sant		ust mention the borrower by					
			and contact information of t					
		l	st be converted to U.S. Doll		y certified translator.			
		f. All documents must be translated into English. Ired Evidence of 2 yr mortgage and/or rental housing history with 0x30x12 or documentation of free and clear property ownership.						
	<u> </u>	, , ,		•		·		
			, ,		U.S. Bank, including either the bank	routing number, account number, and account type or a		
	Payment	voided check is required for	r transactions involving a Fo	oreign National.				

	Foreign National Continued						
	May be used as source of funds to close and meet reserve requirements. Gift funds not allowed.						
		Closin	g funds	and reserves must be transferred to a US domiciled account in borrower's name at least 10 days prior to closing.			
	Assets held in Foreign	Assets	held in	foreign accounts must be documented as follows:			
Caraign National	Accounts		•	Assets must be verified in U.S. Dollar equivalency at the current exchange rate via either www.xe.com or the Wall Street Journal conversion table.			
Foreign National		A copy of the two (2) most recent statements of that account. If the funds are not seasoned a minimum of sixty (60) days, a letter of explanation is required alo					
			·	•	with the information to comprise a sixty (60) day chain of funds.		
	State Restrictions	Loans in the State of Florida must adhere to the restrictions imposed by Florida SB 264 affecting Foreign Nationals from the following countries:		State of Florida must adhere to the restrictions imposed by Florida SB 264 affecting Foreign Nationals from the following countries:			
	• China, Russia, Iran, North Korea, Cuba, Venezuela, Syria						



NON OWNER PRIME Documentation

		Documentation Options
Full Doc 2Yr	Standard FNMA	Alternative Loan Review Form (Exhibit F) or DU Ineligible finding is required at time of submission
Full DOC 211	Documentation	2 years tax returns, recent paystub (self-employed YTD P&L) 1040 transcripts required
	W 2 (12ma)	Alternative Loan Review Form (Exhibit F) or DU Ineligible finding is required at time of submission
Full Doc 1Yr	W-2 (12mo)	Wage Earner - 1 year most recent W-2 or 1 year tax returns plus 30 days paystubs
Full Doc 141	Tay Datuma (12ma)	Self-Employed - 1 year most recent tax returns plus YTD P&L (Borrower prepared ok with tax returns on full doc only)
	Tax Returns (12mo)	1040 Transcripts required 3 months bank statements verifying cash flow (No P&L)
		Personal & Business-Combined or Business (12mo or 24mo):
		At least one of the borrowers must be self-employed for at least 2 years (25% or greater ownership)
		Asset Depletion allowed with Bank Statement documentation
		• Income documented separately (SSI, W2, etc.) but included in deposits being reviewed must be backed out of deposits. Gross rents from any REOs are to be
	Bank Statement (24mo,	Standard expense factors apply: 50% expense factor
Bank Statement		If business operates < standard expense factor, P&L or expense letter from CPA, CTEC (California Tax Education Council), or EA (Enrolled Agent) required
	12mo)	Minimum expense factor with 3rd party prepared P&L or letter is 20%
		• Personal & Business Separated (12mo or 24mo):
		At least one of the borrowers must be self-employed for at least 2 years (25% or greater ownership)
		Asset Depletion allowed with Bank statement documentation
		Personal used to qualify, 2 months business to show business cash flows in order to utilize 100% of business related deposits in personal account (no expense).
		Self-employed (2yrs - 25% or greater ownership) P&L prepared by tax professional
		Minimum expense factor with P&L is 20% for service business and 40% for product business (see guidelines for details)
		CPA/CTEC/EA signed/prepared Profit and Loss Statement(s) covering the most recent 12 month period. A gap P&L covering period between end of 12 month P&L and
D O. I. O. I.	P & L (12 mo)	A letter from the CPA, CTEC or EA on their business letterhead showing address, phone number, and license number is required with the following information:
P & L Only	[CPA, CTEC, EA]	CPA/CTEC/EA prepared or reviewed the most recent 2 years of business tax return filing; and,
		The business name, borrower's name, and percentage of business ownership by the borrower.
		Borrower (Not Tax Preparer) to complete Borrower Income Questionnaire
		Income from co-borrowers who are W2 wage earners is to be documented with most recent W2 and paystub.
		• Most recent 6 months asset documentation verified by: cash in bank (100%); stocks, bonds, and/or mutual funds (90%); IRAs, 401K, and/or retirement accts (80%)
Asset Depletion	Asset Statement (6mo)	Allowable assets divided by 84 months = qualifying income
		Maximum 50% DTI - No Expanded DTI available
		 Interest Only: DSCR (Gross Rents / ITIA) Qualifying ratios based on Note Rate Initial Interest Only payment (ITIA)
		• Full Amortization: • DSCR (Gross Rents / PITIA) • Qualifying ratios based on Note Rate (PITIA)
		For Purchase: The 1007 is used to determine DSCR
		For Refinance: The lower of the lease agreement or rent survey is used to determine DSCR
DSCR	Calculation	• Refinance Only: Short term leases are eligible. DSCR is calculated using the leases throughout the year and average over the 12 month period. If there are months where
		• Refinance Only: On-line Services such as VRBO/AirBNB/ are eligible. DSCR is calculated by using a 12-month look back period AND either
		• 1) 12 monthly statements documenting receipt of rents or 2) An annual statement provided by the on-line service to document receipt of rents
		If a consecutive 12 month period cannot be documented, the property will be considered unleased.
		• 20% vacancy factor applies to SFR refinances only. See guidelines for limitations and treatment of vacant unit(s)
		Gross monthly rent divided by PITIA of subject property must be greater than or equal to 1.00 for max LTV
DSCR .9975		DSCR from .99 to .75 available for Purchase; or R/T ok with a 5% LTV reduction. Cash-out NOT allowed.
		Prepayment penalty must be in compliance with the terms and limitations of the applicable state or federal law

		Quick References					
Assets		• See guidelines for details • Assets sourced or seasoned for two months unless utilizing assets to document income (6 months)					
		• Gift funds are acceptable for use toward down payment and loan costs					
Borrower	Citizenship	 US Citizen Permanent Resident Alien (with US Credit) Foreign Nationals (DSCR Only) 					
Eligibility		• Non-Permanent Resident Alien (with US Credit) Current VISA E-1, E-2, E-3, EB-5, G-1 through G-5, H-1, L-1, NATO, O-1, R-1, TN NAFTA. Provide EAD when applicable.					
Cash-Out		• LTV ≤ 60%: Unlimited Cash-Out. LTV > 60% (Max 80% of Loan Amount up to \$1mil.)					
		• Example: 850,000 loan amount x 80% allows 680,000 cash out					
		Cash-out may be counted toward reserve See guidelines for details					
		Property owned between 6-12 months - LTV/CLTV is based on lower of the appraised value or purchase price plus documented improvements. Less than 6 mos.					
		• seasoning not allowed					
		No Section 32 or state High Cost Points and Fees max 5% limit					
C		Loans must comply with all applicable federal and state regulations					
Compliance		Fully documented Ability to Repay including Borrower Attestation (Excluding DSCR)					
		• Impounds required on LTV > 80% or HPML loans unless otherwise specified by applicable state law					
Crodit	Ctandard	• 3 tradelines reporting for 12+ months or 2 tradelines reporting for 24+ months all with activity in the last 12 months					
Credit Standard		No mortgage or rental history (Lower of Matrix LTV or 70% LTV, 50% DTI)					
		Following may remain open:					
		Collections and charge-offs < 24 months old with a • All medical collections regardless of amount					
Consumer Charg	ge-offs and Collections	maximum cumulative balance of \$2,000					
		Collections and charge-offs ≥ 24 months old with a Collections and charge-offs that have expired under the state statute of limitations on debts; evidence of					
		maximum of \$2,500 per occurrence expiration must be documented					
Gift		Gift funds are allowed for paying off debt, equity contribution refinances, and for closing costs and down payments.					
		Gift funds may not be used to meet reserve requirements.					
		Gift funds may not be used for first time investors or Foreign National.					
		Acceptable Donors: Fannie Mae guidelines should be used for donor relationship to borrower(s), documentation, proof of funds, and evidence of receipt;					
Inves	stor History	Borrower must have a history of owning and managing at least one property for a minimum of 12 months within the most recent 36 months on DSCR product					
	•	Borrower must have a housing history for all investor products					
	First Time Investor	 Primary mortgage history is required Minimum FICO 660 Maximum loan amount \$750,000 					
		• Any borrower who has not owned at least one investment property for a minimum of 12 months at any time within the most recent 36 months					
	Experienced Investor	 Gift funds not allowed for First Time Investor. Borrower who has owned and managed at least 1 investment property for 12 months or more within the most recent 36 mos 					
		Borrower who has owned and managed at least 1 investment property for 12 months or more within the most recent 36 mos. Borrower must have satisfactory 12 month primary mortgage and/or rental payment history within 2 yrs prior to lean application. Payment to private lender or					
		Borrower must have satisfactory 12 month primary mortgage and/or rental payment history within 3 yrs prior to loan application. Payment to private lender or					
		landlords must be evidenced by most recent 6 mos. cancelled checks.					
Investor Types	Professinal Investor	DSCR Only: Provides reduced documentation on non-subject properties for the borrower who has a strong investor track record documenting the following:					
		Currently owns 5 properties (Primary residence included).					
		Has 5 years credit depth reported on credit report.					
		At least 3 mortgages are reported on credit report within the last three (3) years. No minimum months reporting required. No delinquencies allowed on months					
		reported.					
		• Required Information:					
		All properties owned by borrower to be listed on REO schedule.					
		All information completed on REO schedule (mortgage balances, gross rents, etc.).					
		• Reduced Documentation • Reduced Documentation					
		Housing History not required					
		 All properties owned by borrower to be listed on REO schedule. All information completed on REO schedule (mortgage balances, gross rents, etc.). 					

			Quick References	Continued: P	roperties			
		All doc types but DSC	All doc types but DSCR: Qualifying ratios are based on fully amortized P&I payments over the scheduled remaining loan term after the interest only period has expired.					
Interest Only		IE: 30 yr IO product is qu	IE: 30 yr IO product is qualified at fully amortized payment for 20 yrs.					
		DSCR: Use Note Rate of	DSCR: Use Note Rate of IO payment to calculate ITIA.					
		• SOFR 5/1 30yr ARM		5yr Fixed	10yr I/O	20yr Full Amortization after I/O Period		
		• SOFR 5/1 40yr ARM		5yr Fixed	10yr I/O	30yr Full Amortization after I/O Period		
		• SOFR 7/1 30yr ARM		7yr Fixed	10yr I/O	20yr Full Amortization after I/O Period		
		• SOFR 7/1 40yr ARM		7yr Fixed	10yr I/O	30yr Full Amortization after I/O Period		
		30yr Fixed	30yr Fixed		10yr I/O	20yr Full Amortization after I/O Period		
		40yr Fixed	40yr Fixed		10yr I/O	30yr Full Amortization after I/O Period		
Acreage		Maximum 20 acres	Maximum 20 acres					
		• Loan amounts > \$2,000	Loan amounts > \$2,000,000 = Two Full Appraisals • See guidelines for details					
		• Loan amounts < \$2,000	Loan amounts < \$2,000,000 = 1 Full Appraisal + AVM or FNMA CU Risk score of 2.5 or less					
		2nd Full Appraisal requ	2nd Full Appraisal required if AVM Confidence Score is below 90%					
ļ ,	Appraisal	All 1 unit investor appra	All 1 unit investor appraisals require form 1007 Single Family Comparable Rent Schedule					
		DSCR Rate and Term: If	DSCR Rate and Term: If owned less than six (6) months LTV/CLTV is based on purchase price. If owned less than 12 months but more than six (6) months, the LTV/CLTV is					
		•	he appraised value or purchase		·			
			600 sq. ft. for 1 unit properties		2+ units no minimum. Size must be Maximum deferred maintenance cannot exceed \$2,000			
Minimum I	Property Standards	 Property constructed for 		 Permanently affixed continuous heat No health or safety issues both internal or external 				
	Eligible	. ,	gorized as non-warrantable	Minimum 500				
			Kitchen required with full size appliances, refrigerator, • Investor concentration ok to 100%					
Property:			Bedroom required – no studios.					
Condotels			Properties with hotel, motel in name. Converted hotel • Projects with less than 10 units.					
	Ineligible	Properties with Registra		 		t/destination area (beach, ski, lake)		
			When the subject property is being resold within 365 days of its acquisition by the seller and the sales price has increased more than 10%, the transaction is considered.					
Property Flips			Property seller on the purchase contract must be the • The property was marketed openly and fairly, through a multiple listing service, auction, FSBO offering					
			Flip transactions must comply with the TILA HPML • Sufficient documentation to validate actual cost to construct or renovate (e.g., purchase contracts, plans and					
		•	Increases in value are to be documented with • All transactions must be arm's length, with no identity of interest between the buyer and property seller or					
		• SFR •	Condominium • To	ownhouse •		Non-Warrantable Condo / Condotel		
Pro	perty Types	• PUD •	Modular • R	owhouse •	2 - 4 Unit Rural (Owner Occupied Only)		
		Rate and Term: No seas	Rate and Term: No seasoning. At least 1 borrower from the existing loan must be in the new loan.					
S	easoning	Cash Out: 6 months fro	Cash Out: 6 months from existing Note date to application date of new loan.					
		• LLC Cash Out: 12 mont	LLC Cash Out: 12 months seasoning required if the property was owned prior to closing by LLC that is majority-owned by the borrower.					
Seasoning for Property Recently Listed on			For all transaction types, subject property must be taken off the market on or before application date.					
		 For Cash-Out refinance 	For Cash-Out refinances, loans must be seasoned for at least 6 months from the listing contract expiration date to the new Note date.					
tr	ne Market	Cash-out DSCR with pro	Cash-out DSCR with prepayment penalty ok with no seasoning.					
States	Ineligible	TX (No Interest-Only with the second se	TX (No Interest-Only when using Texas Section 50(a)(6) Equity Cash-Out transactions)					
Quick References Continued: Miscellaneous								
Prepayme	nt Penalty Option	Prepayment penalty mu	ust be in compliance with the to			deral law		
	, ,	Full Amortization:	·		greater of Note Rate or Ful			
Qualifying Payment		Interest Only (DTI):			ualifying ratios based on greater of Note Rate or Fully Indexed Rate (PITIA), fully amortized payment on remaining term			
					ualifying ratios based on Note Rate (PITIA)			
		Interest Only (DSCR):		alifying ratios based on Note Rate Initial Interest Only payment (ITIA)				
Qualifying Payment		Full Amortization (DSCF)			alifying ratios based on Note Rate (PITIA)			
		Interest Only (DSCR):						
Residual Income			Required on DTI > 43% only • Per VA or \$2,500 plus an additional \$150/dependent					
		· · · · · · · · · · · · · · · · · · ·	VA Residual Income Calc per VA Form #26-6393 and VA Residual Income Tables in VA Lending Manual Chapter 4.9					
Seller Concessions / IPC			Max 3% on Investor product					
Subordinate Financing		CLTV max = LTV max	·					
		Subordinate Financing	Subordinate Financing payment must be included in DSCR calculation					

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